



## SUMMARY

**What:** Professional Development Meeting

**Where:** Bowling Green State University  
101 Olscamp Hall  
Bowling Green OH

**Speaker:** Panel Discussion

**Topic:** Effective Internships:  
Perspectives from Employers  
and Students

**When:** Monday, February 6, 2012

**Time:** 5:30 pm – Registration/Networking  
6:00 pm - Dinner

**Cost:** \$ 27.00

Earn 1 hour of Continuing Education Credit!

**50/50 Raffle** – Please support the Scholarship Fund.

Bring your business card for the drawing of a free dinner ticket that can be used at a future Professional Development meeting.

**Monday, February 6 2012**

## NAPM Professional Development Meeting

Please join us on **Monday, February 6<sup>th</sup>** for our annual joint Professional Development meeting with the Bowling Green State University student Supply Chain Management Association and the Supply Chain Management Institute. This event will take place in Room 101 Olscamp Hall, on the campus of Bowling Green State University.

The program will feature a panel discussion on "Effective Internships: Perspectives from Employers and Students. Panelists will include: Tony Fischbauch – Bendix Commercial Vehicles, Tracie Slone – Marathon Petroleum Company LP, and Bill Rose – Owens-Corning. Bowling Green State University students Ethan Yonker, Korey Kluding and Andy Wetzel will be sharing their internship experiences.

The buffet dinner includes: Caesar salad, chicken parmesan, eggplant parmesan, choice of vegetables, and carrot cake or Oreo cheesecake for dessert.

Parking will be in Lot N off of Ridge Road past the Wolfe Center for the Performing Arts. You will need to first get a parking pass by driving past Lot N and turn left into the circle drive in front of Olscamp Hall. A student will be handing out parking passes from 5:15 pm until 6:15 pm.

**RSVP:** Please contact Steve Maki with your reservation by 3:00 pm, Wednesday, February 1st, at: [steve.maki@huskyenergy.com](mailto:steve.maki@huskyenergy.com).

## **A MESSAGE FROM THE PRESIDENT**

I want to thank everyone who came out to our joint Pro-D meeting with ASQ. It was great to see and hear the interaction between those professionals dealing with quality issues, and those professionals dealing with procurement and commercial issues. It was a great way to expand our knowledge of expanding supply chain management activities.

Are you looking for ways to obtain points toward your C.P.M. or CPSM recertification? Are you looking for ways to gain leadership experience? Now there is a way to do both, by volunteering to serve on our NAPM Board. You can earn 7 points for each term you serve. Please contact me or one of the other Board members, if you are interested. We are always looking for our NAPM-Toledo members to take an active role in the providing new and fresh ideas to continue to move our affiliate forward.

Monday, June 11<sup>th</sup> is the date for our annual Buyers/Sellers Golf Outing at Stone Ridge Golf Club in Bowling Green, Ohio. This is a fun scramble to participate in, and all proceeds go to our scholarship fund to help students at BGSU in the Supply Chain Management program. Please mark this date on your calendar now and start forming your team. Thank you.

See you on February 6<sup>th</sup> at BGSU for the discussion on effective internship programs.

Regards,  
Daryl Rotman, C.P.M.  
President

## **BOWLING GREEN STATE UNIVERSITY SUPPLY CHAIN MANAGEMENT ASSOCIATION**

Congratulations to the Spring 2012 BGSU Supply Chain Management Association Officers and Directors. They are as follows:

President	Latifat Owe
Vice President	Beth Albers
Secretary	Kevin Mumma
Treasurer	Jacob Yaney
Director of Recruiting & Mentoring	Patrick Armbruster
Director of Professional Development	Cory Tuttle
Director of Facility Tours	Andy Wetzel
Director of Case Competitions	Jeff Massie
Director of APICS	Morgan Schneider

Director of ISM	Tim Blausey
Director of Community Service	Patrick Armbruster
Director of Fund Raising	Benjamin Liming
Director of Social Events & Awards	Isaline Frelet
Past President	Celeste Bemby
Assistant Director of DAC	Kylie Reiser
Assistant Director of Marketing	Mike Osborne

Their next meeting will be on February 2<sup>nd</sup>, featuring a panel discussion "Recruiters Tell All".

## **JANUARY PROFESSIONAL DEVELOPMENT EVENT**

On January 19<sup>th</sup>, 22 members from ASQ-Toledo and 23 members from NAPM-Toledo met for our annual joint Professional Development meeting. The meeting was held at the Black Pearl on Heatherdowns in Toledo.

Jeffrey La Point was our guest speaker for the evening. He provided insight on findings pertaining to supplier quality and how it is impacted with regards to suppliers and mergers. These findings are part of his dissertation in completing his Doctoral degree in Business, with a specialization in Supply Chain Management.

Dave Foley won the 50/50 drawing, and Kyle Gerhart won the dinner ticket to use at a future Pro-D event.

NAPM-Toledo thanks ASQ-Toledo for hosting the event this year.

## **ISM VIDEO SEMINARS CONTINUE**

NAPM-Toledo will host two (2) more showings of recently broadcast ISM Satellite Seminars in February and April. The seminars focus on various supply chain management topics, and are approximately four hours in length. This is a great opportunity for you to earn four hours of continuing education credit hours towards your C.P.M. or CPSM re-certification. The video sessions will be shown in both Holland and Findlay Ohio. There is no charge for NAPM-Toledo members to attend; non-members are welcome, all we ask is a donation of \$ 50.00 each. Please make your reservations early, by sending an email to Mike Haley at [mike.haley@us.schindler.com](mailto:mike.haley@us.schindler.com) for the Holland location, or Daryl Rotman at [drotman@marathonpetroleum.com](mailto:drotman@marathonpetroleum.com) for the Findlay location. The remaining schedule is as follows:

### **"Understanding and Embedding Risk Management Concepts into Supply Practices"**

- Friday, February 3, 2012 – Schindler Elevator – Holland, OH - @ 12:45 pm

- Friday, February 10, 2012 – Marathon Petroleum Company – Findlay, OH - @ 12:45 pm

### **“Legal and Contracting Insights for Today’s Supply Professional”**

- Friday, April 13, 2012 – Schindler Elevator – Holland, OH - @ 12:45 pm
- Friday, April 20, 2012 – Marathon Petroleum Company – Findlay, OH - @ 12:45 pm

### **Directions:**

#### **Schindler Elevator – 1530 Timberwolf Drive, Holland, OH 43528**

Contact: Mike Haley – 419-867-5105 or [mike.haley@us.schindler.com](mailto:mike.haley@us.schindler.com)

Exit I-475 at Route 2 (Airport Highway) – travel west toward the airport past Holloway Road. Look for Timberwolf Drive on the right, just past the Springfield Township Cemetery. Turn right on Timberwolf – follow Timberwolf to Schindler Elevator. Enter through main door and tell guard you are there for the ISM seminar hosted by Mike Haley.

#### **Marathon Petroleum Company – 539 South Main Street, Findlay, OH 45840**

Contact: Daryl Rotman – 419-421-2588 or [dlrotman@marathonpetroleum.com](mailto:dlrotman@marathonpetroleum.com)

Marathon is located on the NE corner of Main and Hardin Street. From I-75, take Exit 157, and go east on S. R. 12 (also known as West Main Cross). At Main Street, turn right on South Main Street; go to third traffic light and turn left on Hardin Street. Continue east on Hardin, past Beech Avenue, to the Visitor parking lot on right. Enter main Marathon lobby entrance, across from flagpoles, and tell guard you are there for the ISM seminar hosted by Daryl Rotman.

## **ANNUAL GOLF OUTING FUNDRAISER “SAVE THE DATE”**

The annual NAPM-Toledo Buyers/Sellers Golf Outing fundraiser is scheduled for Monday, June 11, 2012, at the Stone Ridge Golf Club in Bowling Green, Ohio. Please mark your calendar with this important date. All proceeds from this event help support the Scholarship Fund for students in the Supply Chain Management program at Bowling Green State University. Looking forward to seeing you and your favorite supplier on the golf course for an afternoon of networking and fun.

## **OPPORTUNITY TO HELP OUR AFFILIATE**

Mary Rutherford, NAPM-Toledo Website Administrator, has announced that she is looking for someone to take over the website maintenance duties from her. If you are a website savvy person, and would be willing to take over these responsibilities for NAPM-Toledo, please contact Mary Rutherford, her email address is: [angels@buckeye-express.com](mailto:angels@buckeye-express.com) or Daryl Rotman at

[dlrotman@marathonpetroleum.com](mailto:dlrotman@marathonpetroleum.com) We would appreciate your help with this very important communication tool. Thank you.

## **NAPM-TOLEDO IS NOW ON "LINKED IN" AND "FACEBOOK"**

Stay connected with NAPM-Toledo by joining the NAPM-Toledo group on Linked In. Go to [www.linkedin.com](http://www.linkedin.com) and search for the group NAPM-Toledo. You can also stay connected with NAPM-Toledo through Facebook. Go to [NAPM - Toledo Facebook Page](#)

## **WEBSITES TO REMEMBER**

NAPM-Toledo Area, Inc.: [www.napmtoledo.org](http://www.napmtoledo.org)

Institute for Supply Management (ISM): [www.ism.ws](http://www.ism.ws)

### ***SCHEDULE OF EVENTS – 2012***

<b>DATE</b>	<b>TIME</b>	<b>EVENT</b>	<b>TOPIC</b>	<b>LOCATION</b>	<b>BOARD CONTACT</b>
February 3 Friday	12:45 pm	ISM Video Seminar	"Understanding and Embedding Risk Management Concepts into Supply Practices"	Schindler Elevator Holland OH	Mike Haley
February 6 Monday	6:00 pm	Pro-D Meeting	Joint Meeting with BGSU SCMA, Internship Programs	BGSU Olscamp Hall – Rm 101 Bowling Green OH	Steve Maki Karen Eboch Jan Hartley
February 7 Tuesday	5:45 pm	Board Meeting		Conference Call	Daryl Rotman
February 10 Friday	12:45 pm	ISM Video Seminar	"Understanding and Embedding Risk Management Concepts into Supply Practices"	Marathon Petroleum Company LP Findlay OH	Daryl Rotman
March 6 Tuesday	6:00 pm	Board Meeting		Bowling Green State University Room BAA 3000	Daryl Rotman
March 15 Thursday	6:00 pm	Pro-D Meeting	Joint Meeting with APICS, CAPS Sponsored Research Project - Risk Management	Poco Piatti Levis Commons Perrysburg OH	Steve Maki Jan Hartley
April 3 Tuesday	5:45 pm	Board Meeting		Conference Call	Daryl Rotman

April 13 Friday	12:45 pm	ISM Video Seminar	"Legal and Contracting Insights for Today's Supply Professional"	Schindler Elevator Holland OH	Mike Haley
April 19 Thursday	6:00 pm	Pro-D Meeting	Elections Plant Tour	TBD	Steve Maki
April 20 Friday	12:45 pm	ISM Video Seminar	"Legal and Contracting Insights for Today's Supply Professional"	Marathon Petroleum Company LP Findlay OH	Daryl Rotman
May 1 Tuesday	6:00 pm	Board Meeting		Bowling Green State University Room BAA 3000	Daryl Rotman
May 17 Thursday	6:00 pm	Past Presidents' Dinner	Installation of New Officers TBD	Mancy's Italian Monroe Street Toledo OH	Steve Maki Kirk Peterson Barb Van Newhouse
June 5 Tuesday	5:45 pm	Board Meeting		Conference Call	Daryl Rotman
June 11 Monday	12:00 pm	Fund Raiser	Golf Outing	Stone Ridge Golf Club Bowling Green OH	Kirk Peterson Joanne Silhanek

## NAPM - TOLEDO AREA, INC. BOARD OF TRUSTEES - 2011-2012

Daryl Rotman, C.P.M.  
President  
Marathon Petroleum Company LP  
539 South Main St - Room 4687  
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Kirk Peterson  
Trustee  
Fundraising Chair  
La-Z-Boy, Inc.

Ben Tan, CPSM  
Trustee  
Certification Chair  
Marathon Petroleum Company LP

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[bytan@marathonpetroleum.com](mailto:bytan@marathonpetroleum.com)

Holland, OH 43528  
(419) 861-6252  
(419) 865-2026 (fax)  
[Rebecca.A.Fansler@jci.com](mailto:Rebecca.A.Fansler@jci.com)

## ADDITIONAL TRAINING OPPORTUNITIES

The following are additional training opportunities from other ISM/NAPM affiliates in the area:



### ISM CENTRAL OHIO FEBRUARY SEMINAR

*“How to Say It with Confidence”*

PRESENTED BY: Mary Held of Mary Held & Associates

Effective communication and presentation skills are increasingly important in today's business environment. When we make presentations and respond to questions, whether formal or informal, it is an opportunity to: inform, inspire, influence, persuade, and build our own personal brands.

ISM Central Ohio will be sponsoring - *How to Say It with Confidence*, a workshop focused on helping attendees better understand how they can increase the impact and effectiveness of their own personal brands through presentations.

Led by Mary S. Held, President of Mary Held & Associates, this workshop will help attendees to:

- Deliver more professional and effective presentations
- Influence others and sell ideas more effectively
- Handle challenging or unexpected situations
- Demonstrate increased confidence and poise when presenting information and responding to comments or questions

When: Tuesday, February 7, 2011

12:00 noon to 4:00 p.m.

(Note that registration will begin at 12:00 and lunch will start at 12:30)

Where: The Longaberger Alumni House  
2200 Olentangy River Road  
Columbus, OH 43210

Cost: ISM Members \$125.00\*  
Non-Members \$150.00\*

(Corporate Discounts will be available for two or more individuals. Please contact an ISM  
Central Ohio Officer for details at 614-450-0476)

Please register at [www.ismcentralohio.org](http://www.ismcentralohio.org) by Thursday, February 2, 2012.

\*Lunch is included with registration.



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# Review Series

**ISM—Central Ohio, Inc.**

Module 1	Tuesday, February 15, 2012	8:30AM—4:30PM
Module 2	Tuesday, February 22, 2012	8:30AM—4:30PM
Module 3	Tuesday, February 29, 2012	8:30AM—4:30PM
Bridge Exam	Tuesday, March 7, 2012	8:00AM—5:00PM

Registrant	Fee**
ISM-CO Member	\$175.00
ISM-Other Affiliate	\$185.00
Member—ISM National Only	\$250.00
Non-member	\$375.00

\*\*Fee schedule is per class.

REGISTER NOW AT [WWW.ISMCENTRALOHIO.ORG](http://WWW.ISMCENTRALOHIO.ORG)

(Click on calendar of events)

**Convenient East Side location just 1/4 mile inside 270 at 5300 East Main Street, 2nd Floor Conference Room; Ample FREE parking.**